



Women AND Leadership

Working through barriers and biases

According to a study by *Caliper*, female leaders are just as persuasive, assertive, driven to get things done, and willing to take risks as their male counterparts, possibly more. Additionally, female leaders generally excel at being more empathetic and flexible, and have strong interpersonal skills.

Still, in many organizations and businesses, the percentage of women in leadership roles continues to be low. This suggests that women face a variety of challenges that hinder their ability, or desire to obtain leadership positions. This **1-day program** will examine many of these challenges, and more importantly, will look at how women can maximize their strengths and build their skills to become effective leaders in any organization.

Key Topics Covered

- Identifying organizational, societal, and self-imposed challenges.
- Developing strategic relationships by building operational, tactical, and personal networks.
- Learning how to exhibit executive presence.
- Understanding how to remain poised and composed in stressful or negative situations.
- Developing the ability to think on your feet.
- Establishing influence and tactics for effective negotiation.
- Honing in on the ability to build and maintain strong teams.

\$125, 8:30 – 12:30
Self-Direction & Decisiveness

Course Objectives

Successful completion of this course will increase your ability to:

- Understand the challenges that women face as they pursue leadership positions.
- Assess limitations that women place on themselves.
- Build skills that enhance your development as a leader.
- Develop and manage relationships to maximize your leadership potential.
- Overcome work-life challenges.
- Recognize special issues women leaders face when they interact with others.
- Use your natural strengths to build and maintain a strong team.
- Implement a plan to target the leadership skills you most want to improve.



PRESENTER: Loretta M. Summers, SPHR is President of The Summers Advisory Group, a firm specializing in Human Resources Training and Consulting. She holds a Sr. Professional in Human Resources (SPHR) certification, is a mediator and certified trainer of workplace conflict, and is a strategic partner with ProGroup Inc., an organization that provides innovative diversity solutions. Ms. Summers is also an adjunct consultant with Right Management Consultants, an adjunct professor at Baker University, Ottawa University, Avila University and Johnson County Community College; and a frequent presenter for the Center for Management and Professional Development.

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